



Demographic Experience Study Preview

Mortality Rates, Retirement Rates, and Merit Scale

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"Securing tomorrow's pensions today."

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What Is A Demographic Experience Study?

- Review of assumptions
 - Look at historical data
 - Compare actual to what previous assumptions predicted
- Opportunity to change assumptions
 - Incorporate future expectations
 - Methods
 - Formats



Why Do We Perform Demographic Experience Studies?

- Ensure assumptions are reasonable
 - Assumptions impact estimates of how and when the actual costs of the plan will occur
 - Reasonable assumptions contribute to reasonable funding
- Things change
 - Behaviors
 - Benefits
 - Plan provisions



Today's Presentation

- Preview three assumptions
- For each preview we will discuss
 - How the rates are used
 - General effect of changing rates
 - What the historical data is shows
 - Future expectations
 - Assumption format
- Next Steps
 - No recommendations at today's meeting

Assumption Changes Impact Costs

- Cost impacts will always be short-term
 - All assumptions will be re-examined in six years
- Assumption changes impact the timing of plan costs
- The actual long-term cost of the plan will be determined by actual experience



Mortality Rates Are Improving

Year	Life Expectancy
1900	47.3
1920	54.1
1940	62.9
1960	69.7
1980	73.7
2000	77.0

U.S. Census Bureau; all races, all genders

- Life expectancy has increased about two years per decade since 1960



Mortality Rates Are Improving

- RP-2000 mortality table
- Reasonable mortality improvement method
 - Recommended 50 percent of Scale AA last rate-setting cycle
- Age offsets can be used to better fit a table to a plan



How Are Mortality Rates Used?

- Pre-retirement mortality rates determine if a member will make it to retirement
- Post-retirement mortality rates determine how long benefits will be paid



General Effect Of Changing Mortality Rates

- When mortality rates increase
 - Annuity benefits paid over a shorter period of time
 - Future salary stream is shorter => fewer contributions collected
 - Most likely results in a decrease in contribution rates
- When mortality rates decrease/mortality improves
 - Annuity benefits paid longer over a longer period of time
 - Future salary stream is longer => more contributions collected
 - Most likely results in an increase in contribution rates



Historical Data Showing Fewer Deaths Than Expected

- Possible reasons
 - Apparent mortality improvement
 - Poor fit with prior assumption

Pre-Retirement			
Age	Actual	Expected	Ratio
20-24	0	2	0.00
25-29	0	13	0.00
30-34	1	32	0.03
35-39	12	54	0.22
40-44	37	67	0.55
45-49	41	75	0.55
50-54	51	63	0.81
55-59	15	35	0.43
60-64	11	12	0.88
65+	3	3	1.10
Total	171	356	0.48

Post-Retirement			
Age	Actual	Expected	Ratio
50-54	2	4	0.49
55-59	14	20	0.71
60-64	36	35	1.03
65-69	53	55	0.96
70-74	80	90	0.89
75-79	120	134	0.90
80-84	132	144	0.92
85-89	81	93	0.88
90-94	43	50	0.86
95-99	11	11	1.03
Total	572	635	0.90



Historical Data Used

- Annual valuation data for Plans 1 and 2 combined from 1984 through 2006
- Counted actives, terminated-vesteds, retirees, and survivors
- Compared expected to actual deaths



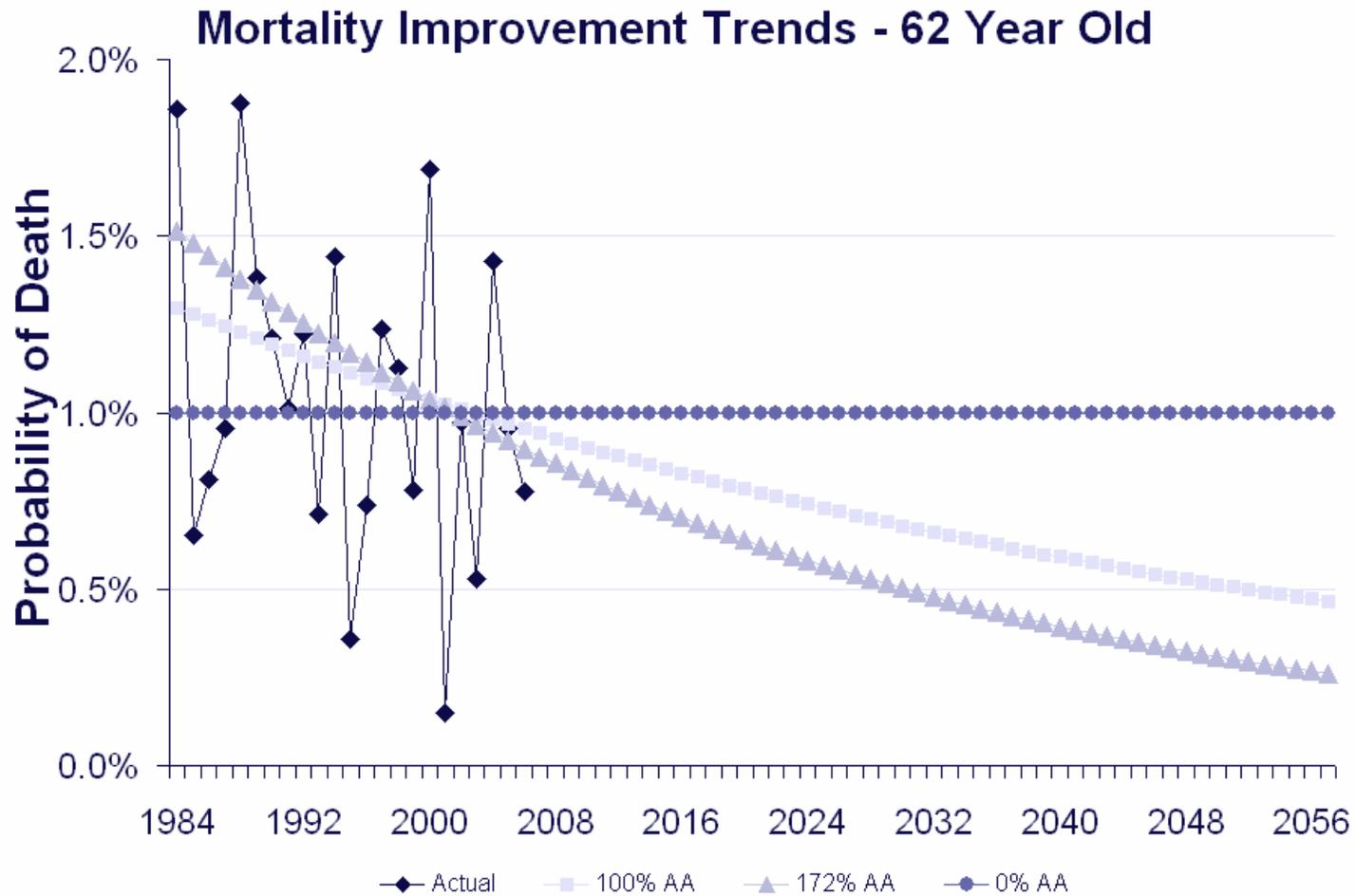
How Much Improvement Do We See?

- Eight of nine age groupings show mortality improvement
- Improvement averages about 170 percent of scale AA

Ages	LEOFF 1 and 2	Scale AA	LEOFF as a % of Scale AA
40-44	-2.54%	1.02%	-249%
45-49	4.21%	1.51%	279%
50-54	3.92%	1.94%	202%
55-59	5.24%	1.70%	308%
60-64	3.34%	1.45%	230%
65-69	3.93%	1.36%	289%
70-74	0.92%	1.50%	61%
75-79	1.63%	1.28%	127%
80-84	2.58%	0.85%	303%
Average	2.58%	1.40%	172%



We Expect Mortality To Continue To Improve



Assumption Formats We Considered

- Current format
 - RP-2000 table
 - Varies by age and gender
- Alternate format
 - Determine best fit to an existing table
 - Based on past data and our best estimate for mortality improvement
 - Determine an appropriate level of mortality improvement
 - Based on both LEOFF and other systems' experience
- Other possible factors
 - Income level
 - Do actives and annuitants have different levels of mortality?

Historical Data Shows Fewer Retirements Than Expected

- Possible reasons
 - True behavior still emerging
 - Poor fit with prior assumption

Annuitants			
Age	Actual	Expected	Ratio
50-54	185	595	0.31
55-59	139	512	0.27
60-64	57	150	0.38
65+	15	40	0.38
Total	396	1,298	0.31

How Are Retirement Rates Used?

- They determine when members stop working and begin drawing their pensions



General Effect Of Changing Retirement Rates

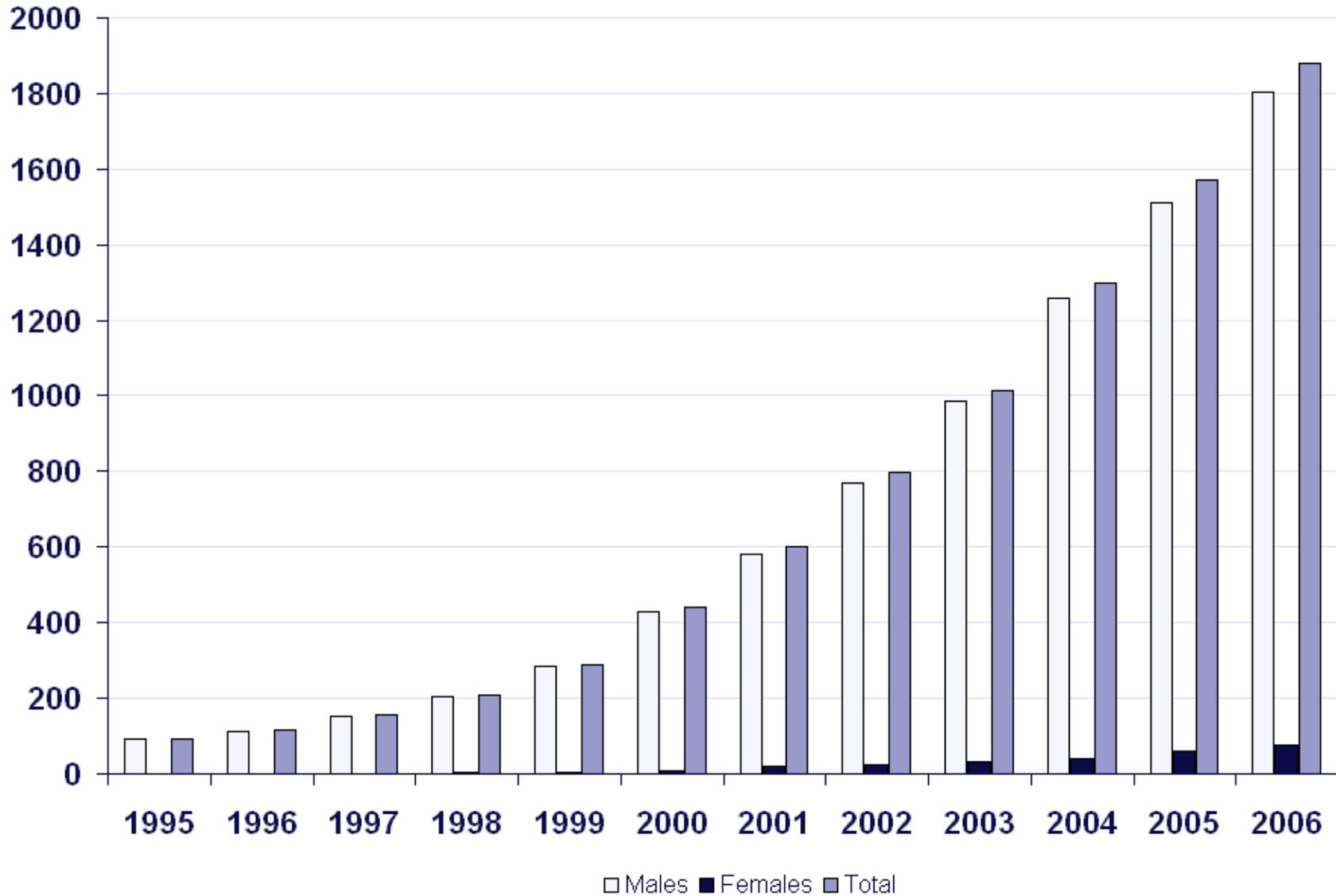
- When you assume earlier retirements (higher rates)
 - A smaller benefit is paid over a longer period of time
 - Future salary stream is smaller, shorter => fewer contributions collected
 - Both generally result in higher contribution rates
- When you assume later retirements (lower rates)
 - A larger benefit is paid over a shorter period of time
 - Future salary stream is larger, longer => more contributions collected
 - Both generally result in lower contribution rates



Historical Data Used

- Annual valuation data combined from 1995 through 2006
- Counted actives eligible to retire
- Compared them to actual retirements
- Things to note
 - Retirement age reduced from 55 to 53 in 2000
 - Nine-month valuation year in 2001

Maturing Of LEOFF 2



Future Expectations Are Mixed

- People are working longer
 - Longer lives
 - Higher health care costs
- Plan changes may provide incentives to retire earlier
 - Earlier retirement ages
 - Benefit improvements



Assumption Formats We Considered

- Current format
 - Rates vary by age
 - Same rates for males and females
 - Same rates for all age/service combinations
- Alternate formats
 - Rates vary by gender
 - Rates vary by category (LEO vs. FF)



Historical Data Shows Total Salary Increases Were Lower Than Expected

- The general salary increase assumption has not changed
- The merit scale expected to come down

Actual vs. Expected Total Salary Increases 2001 - 2006			
Service	Actual	Expected	Ratio
1	13.68%	16.73%	0.82
2	11.03%	12.96%	0.85
3	9.27%	11.40%	0.81
4	7.06%	9.20%	0.77
6	5.90%	7.84%	0.75
6-10	4.59%	6.75%	0.68
11-15	4.21%	6.31%	0.67
16-20	4.23%	6.08%	0.70
21+	3.78%	4.50%	0.84
Total	5.09%	7.15%	0.71



Two Types Of Salary Increase Assumptions

- General salary increase (not covered here)
 - Economic assumption
 - Set by the Board for LEOFF 2
 - Includes inflation and productivity components
 - Same for all service levels - currently 4.5 percent per year
- Merit salary increases (covered in this presentation)
 - Demographic assumption
 - Includes all other salary growth
 - Currently varies by system and service level

What Is Merit?

- If it isn't part of general salary growth, it's merit
 - Extra step increases
 - More overtime than usual
 - Promotions
 - Job reclassifications
 - Teachers taking on extra contracts
 - Coaching
 - Bonuses



How Do We Calculate The Merit Scale?

- We are discussing two methods with the auditor
- One method backs 4.5 percent general salary out of the total salary
- Another method backs out the estimated inflation increase for the period
- Length of period leads to a similar result from both methods

How Is The Merit Scale Used?

- The merit scale directly impacts
 - Future salary-based benefits
 - Value of future salary over which contributions will be collected
 - Refund amounts if members withdraw contributions



General Effects Of Changing Merit Scale

- When you assume higher merit scale
 - Annuity and return of contribution benefits increase
 - Future salary stream is larger => more contributions collected
 - Most likely results in an increase in contribution rates
- When you assume lower merit scale
 - Annuity and return of contribution benefits decrease
 - Future salary stream is smaller => fewer contributions collected
 - Most likely results in a decrease in contribution rates



Historical Data Used

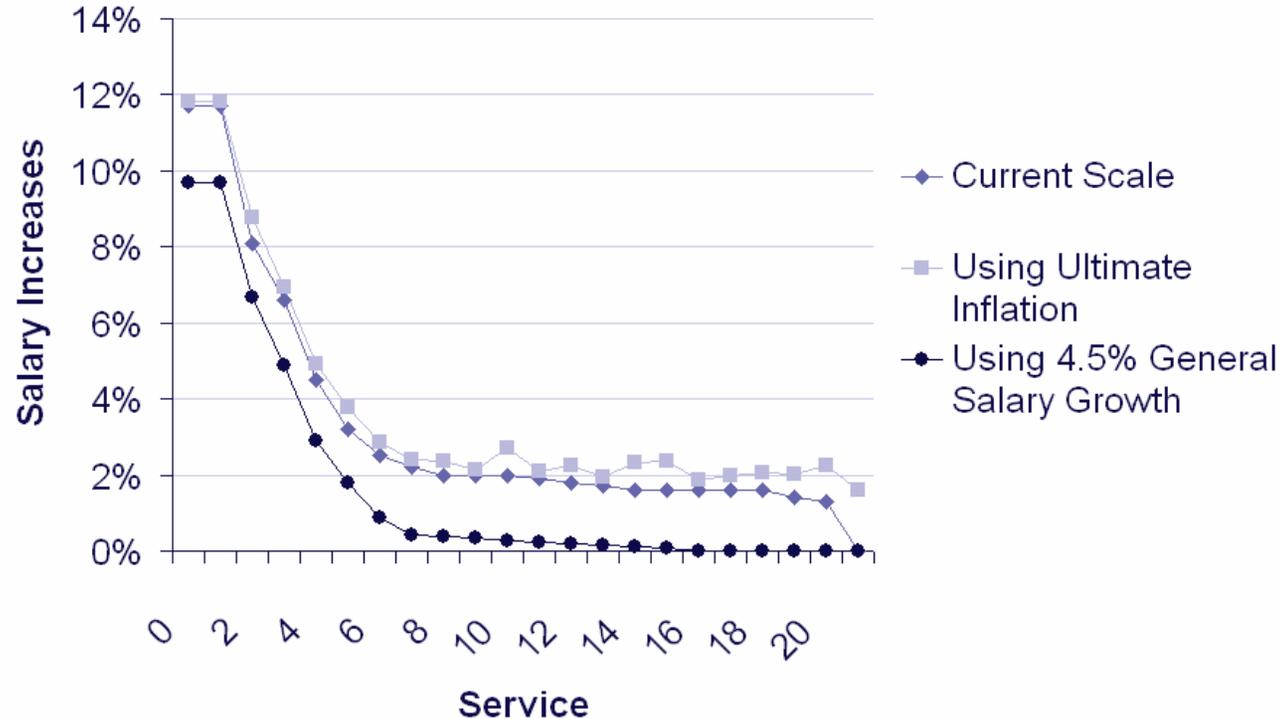
- All LEOFF active members 1984 - 2006
 - Must have been active two years in a row
 - Must have been full-time both years



Comparison Of Methods

- Merit scale decreases as service increases
- Observed salary increases lower than expected

LEOFF Merit Salary Scale



Future Expectations Depend On Method

- Discussions with auditor are in progress
- Different methods will require different applications of future expectations



Assumption Formats We Considered

- Current format
 - Table for the system that varies by service
- Alternate formats
 - Rates that vary separately by plan or age



Final Thoughts

- People are living longer
- They're retiring later in their careers
- Total salaries are lower
 - The merit scale may also come down depending on the method

Next Steps

- Best estimate recommendations for these three assumptions will be developed and finalized by June
- At the May meeting we will preview
 - Termination rates
 - Disability rates
 - Other miscellaneous assumptions
- Audits of experience study and valuation are underway
- Assumption and contribution rate adoption by July 31

